



The Managing Director  
Karachi Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road, Karachi  
Karachi

February 17, 2015

Dear Sir,

**Announcement of Financial Results for the Year Ended December 31, 2014**

We would like to inform you that the Board of Directors of Habib Bank Limited in their meeting held on February 17, 2015 at 9:30 am at HBL, Dubai Regional Office recommended the following:

(i) **CASH DIVIDEND**

A final Cash Dividend for the year ended December 31, 2014 at Rs. 5.5 per share i.e. 55%. This is in addition to Interim Dividend(s) already paid at Rs. 6.5 per share i.e. 65%.

**AND**

(ii) **BONUS SHARES**

NIL

**AND OR**

(iii) **RIGHT SHARES**

NIL

**AND OR**

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

NIL

**AND OR**

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Attached as Annexure "A" & "B"

**It may please be noted that while announcing the result at the Exchange, please announce the consolidated result first.**

The above entitlement will be paid to the shareholders whose name will appear in the Register of Members on March 16, 2015.

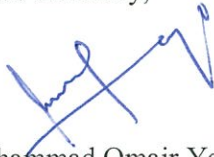
## ANNUAL GENERAL MEETING

The Annual General Meeting of the Company will be held on March 27, 2015 at 9:00 am at Islamabad.

The Share Transfer Books of the Company will be closed from March 17, 2015 to March 27, 2015 (both days inclusive). Transfers received at the office of the Bank's Shares Registrar, Messrs Central Depository Company of Pakistan Ltd., CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal Karachi, at the close of business on March 16, 2015 will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you 200 copies of printed accounts for distribution amongst the members of the Exchange 21 days before the AGM.

Yours faithfully,



Muhammad Omair Yousuf Farooqi  
GM – Financial Controller



Ms. Mehreen Ibrahim  
Senior Manager – Corporate Compliance

cc:

The Managing Director, Lahore Stock Exchange (Guarantee) Limited, 19, Khayaban-e-Aiwan-e-Iqbal Road, Lahore

The Managing Director - Islamabad Stock Exchange, ISE Towers, 55-B, Jinnah Avenue, Islamabad

The Commissioner Enforcement & Monitoring Division, Securities & Exchange Commission of Pakistan, NIC Building Jinnah Avenue, Islamabad

HABIB BANK LIMITED  
CONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED DECEMBER 31, 2014

ANNEXURE - A

| 2014<br>(US \$ in '000) | 2013<br>(US \$ in '000) |   | Note | 2014<br>(Rupees in '000) | 2013<br>(Rupees in '000) |
|-------------------------|-------------------------|---|------|--------------------------|--------------------------|
| 1,371,797               | 1,200,247               | Mark-up / return / profit / interest earned               | 21   | 137,842,428              | 120,604,554              |
| 684,250                 | 648,936                 | Mark-up / return / profit / interest expensed             | 22   | 68,755,574               | 65,207,109               |
| 687,547                 | 551,311                 | Net mark-up / profit / interest income                    |      | 69,086,854               | 55,397,445               |
| 17,033                  | 15,950                  | Provision against advances                                | 9.3  | 1,711,540                | 1,602,738                |
| (1,017)                 | 223                     | (Reversal) / charge against off-balance sheet obligations | 16.1 | (102,167)                | 22,427                   |
| (1,153)                 | (2,242)                 | Reversal against diminution in the value of investments   | 8.7  | (115,907)                | (225,306)                |
| -                       | -                       | Bad debts written off directly                            |      | -                        | -                        |
| 14,863                  | 13,931                  |   |      | 1,493,466                | 1,399,859                |
| 672,684                 | 537,380                 | Net mark-up / profit / interest income after provisions   |      | 67,593,388               | 53,997,586               |
| 120,610                 | 100,479                 | Non mark-up / interest income                             |      | 12,119,283               | 10,096,404               |
| 11,270                  | 7,557                   | Fee, commission and brokerage income                      |      | 1,132,493                | 759,345                  |
| 24,345                  | 17,769                  | Dividend income   |      | 2,446,287                | 1,785,462                |
| 28,332                  | 15,661                  | Share of profit of associates and joint venture           |      | 2,846,844                | 1,573,673                |
| 20,388                  | 23,027                  | Income from dealing in foreign currencies                 |      | 2,048,674                | 2,313,847                |
| 526                     | (128)                   | Gain on sale of securities                                | 23   | 52,856                   | (12,815)                 |
| 28,516                  | 24,139                  | Unrealised gain /(loss) on held for trading securities    | 8.13 | 2,865,353                | 2,425,583                |
| 233,987                 | 188,504                 | Other income  | 24   | 23,511,790               | 18,941,499               |
| 906,671                 | 725,884                 | Total non mark-up / interest income                       |      | 91,105,178               | 72,939,085               |
| 411,080                 | 359,362                 | Non mark-up / interest expense                            |      | 41,306,609               | 36,109,857               |
| 2,835                   | (482)                   | Administrative expenses                                   | 25   | 284,878                  | (48,390)                 |
| 46                      | 231                     | Other provisions / write offs - net                       | 12.1 | 4,654                    | 23,175                   |
| 9,895                   | 7,176                   | Other charges   | 26   | 994,232                  | 721,115                  |
| 423,856                 | 366,287                 | Workers Welfare Fund                                      | 27   | 42,590,373               | 36,805,757               |
| 482,815                 | 359,597                 | Total non mark-up / interest expenses                     |      | 48,514,805               | 36,133,328               |
|                         |                         | Profit before taxation                                    |      |                          |                          |
| 155,994                 | 105,590                 | Taxation  | 28   | 15,674,740               | 10,610,047               |
| (2,095)                 | (1,169)                 | - current   |      | (210,479)                | (117,510)                |
| 12,250                  | 26,010                  | - prior years   |      | 1,230,954                | 2,613,696                |
| 166,149                 | 130,431                 | - deferred  |      | 16,695,215               | 13,106,233               |
| 316,666                 | 229,166                 | Profit after taxation                                     |      | 31,819,590               | 23,027,095               |
|                         |                         | Attributable to:  |      |                          |                          |
| 315,728                 | 227,534                 | Equity holders of the Bank                                |      | 31,725,115               | 22,863,123               |
| (1,348)                 | (753)                   | Non-controlling interest                                  |      | (135,448)                | (75,652)                 |
| 2,288                   | 2,385                   | Minority investor of HBL Funds                            |      | 229,923                  | 239,624                  |
| 316,668                 | 229,166                 |   |      | 31,819,590               | 23,027,095               |
|                         |                         |   |      | -----Rupees-----         |                          |
|                         |                         | Basic and diluted earnings per share                      | 29   | 21.63                    | 15.59                    |

The annexed notes 1 to 48 and annexures I to VI form an integral part of these consolidated financial statements.

*M. J. Khan*

President and Chief Executive Officer

Director

Director

Director

*M. J. Khan*

HABIB BANK LIMITED  
UNCONSOLIDATED PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED DECEMBER 31, 2014

ANNEXURE - B

| 2014<br>(US \$ in '000) | 2013<br>(US \$ in '000) |   | Note | 2014<br>(Rupees in '000) | 2013<br>(Rupees in '000) |
|-------------------------|-------------------------|---|------|--------------------------|--------------------------|
| 1,352,754               | 1,179,925               | Mark-up / return / profit / interest earned               | 21   | 135,928,939              | 118,562,552              |
| 681,691                 | 644,330                 | Mark-up / return / profit / interest expensed             | 22   | 68,498,443               | 64,744,258               |
| 671,063                 | 535,595                 | Net mark-up / profit / interest income                    |      | 67,430,496               | 53,818,294               |
| 9,355                   | 12,283                  | Provision against advances                                | 9.3  | 940,064                  | 1,234,188                |
| (1,017)                 | 223                     | (Reversal) / charge against off-balance sheet obligations | 16.1 | (102,167)                | 22,427                   |
| (1,032)                 | (2,116)                 | Reversal against diminution in the value of investments   | 8.7  | (103,678)                | (212,630)                |
| -                       | -                       | Bad debts written off directly                            |      | -                        | -                        |
| 7,306                   | 10,390                  |   |      | 734,219                  | 1,043,985                |
| 663,757                 | 525,205                 | Net mark-up / profit / interest income after provisions   |      | 66,696,277               | 52,774,309               |
|                         |                         | Non mark-up / interest income                             |      |                          |                          |
| 113,887                 | 92,033                  | Fee, commission and brokerage income                      |      | 11,443,744               | 9,247,794                |
| 12,154                  | 8,593                   | Dividend income   |      | 1,221,305                | 863,450                  |
| 25,143                  | 11,898                  | Income from dealing in foreign currencies                 |      | 2,526,411                | 1,195,577                |
| 13,846                  | 13,907                  | Gain on sale of securities                                | 23   | 1,391,286                | 1,397,410                |
| 526                     | (325)                   | Unrealised gain / (loss) on held for trading securities   | 8.13 | 52,856                   | (32,608)                 |
| 30,246                  | 20,588                  | Other income  | 24   | 3,039,187                | 2,068,704                |
| 195,802                 | 146,694                 | Total non mark-up / interest income                       |      | 19,674,789               | 14,740,327               |
| 859,559                 | 671,899                 |   |      | 86,371,066               | 67,514,636               |
|                         |                         | Non mark-up / interest expense                            |      |                          |                          |
| 380,599                 | 330,616                 | Administrative expenses                                   | 25   | 38,243,723               | 33,221,292               |
| 2,835                   | (1,371)                 | Other provisions / write offs - net                       | 12.1 | 284,878                  | (137,757)                |
| 46                      | 231                     | Other charges   | 26   | 4,654                    | 23,175                   |
| 9,585                   | 6,895                   | Workers Welfare Fund                                      | 27   | 963,120                  | 692,881                  |
| 393,065                 | 336,371                 | Total non mark-up / interest expenses                     |      | 39,496,375               | 33,799,591               |
| 466,494                 | 335,528                 | Profit before taxation                                    |      | 46,874,691               | 33,715,045               |
|                         |                         | Taxation  |      |                          |                          |
| 149,118                 | 100,966                 | - current   | 28   | 14,983,827               | 10,145,345               |
| (2,095)                 | (1,187)                 | - prior   |      | (210,479)                | (119,302)                |
| 9,841                   | 17,700                  | - deferred  |      | 988,822                  | 1,778,512                |
| 156,864                 | 117,479                 |   |      | 15,762,170               | 11,804,555               |
| 309,630                 | 218,049                 | Profit after taxation                                     |      | 31,112,521               | 21,910,490               |
|                         |                         |   |      | -----Rupees-----         |                          |
|                         |                         | Basic and diluted earnings per share                      | 29   | 21.21                    | 14.94                    |

The annexed notes 1 to 48 and annexures I to VI form an integral part of these unconsolidated financial statements.

*Signature*

President and Chief Executive Officer

Director

Director

Director

*Signature*